

On The Mark

January 2024

Risks of Excess Cash

Key Takeaways

- Investors sought safety in cash following the 2022 bear market driving a record of \$6 trillion in cash.
- Investors holding excess cash missed opportunities in the 2023 market and could miss potential opportunities for greater return in the future.
- Dollar-cost averaging is a way to move your cash into the market in small amounts at a regular pace.

Investors took advantage of higher interest rates in the aftermath of 2022's bear market. Assets in money market funds soared to nearly \$6 trillionⁱ at the end of 2023.

For investors, cash became a great place to park savings and earn roughly 5% interest. With cash accounts and related investments providing competitive yields not seen in the last decade, it can give investors a false sense of security as a no-risk investment choice.

Cash is often the best option for meeting nearterm spending needs. But before declaring cash is king, holding too much cash beyond emergency or near-term needs comes with risks as well.

Inflation Risk

The objective for investments over the long term should be to generate returns above inflation. However, over the long term, cash has barely kept up with rising prices. On the other hand, stocks and bonds have historically delivered annual returns that have exceeded the rate of inflation.

In other words, overly relying on cash alone could be the equivalent of getting on an investment treadmill and not really going anywhere.



Source: NYU. Stocks: S&P 500. Bonds: 10 Year Treasury. Cash: 3-Month T-Bill

Reinvestment Risk

Another potential risk to cash is 'reinvestment risk.' This happens when interest rates decline, and maturing investments are reinvested at a lower interest rate.

In today's landscape, with the Fed likely done raising interest rates and setting its eye on interest rate cuts in 2024, cash-like holdings may see little additional upside.

Looking at the last four interest rate hiking cycles from 1995-2018, when the Fed was done raising interest rates, long-term returns for both stocks and bonds outpaced cash, with the first year contributing the most.



Source: Capital Group. As rate hikes end, historic investor opportunity may begin.

https://www.ici.org/research/stats/mmf

How to Put Your Cash to Work?

In uncertain times, it's understandable for investors to hold on to excess cash. However, investors should be aware that holding excess cash isn't going to build wealth over time, comes with lost opportunity cost, and is unlikely to beat inflation over the long term.

Investors who are ready to put the excess cash to work but waiting for the "perfect time" to get invested could find the task daunting and may become stuck with indecisiveness. In reality, there is no perfect time to invest. Instead, consider dollar-cost averaging, which allows investors to take market timing out of the equation and invest that excess cash steadily over a regular time period.

AssetMark, Inc.

1655 Grant Street 10th Floor Concord, CA 94520-2445 800-664-5345

IMPORTANT INFORMATION

This is for informational purposes only, is not a solicitation, and should not be considered investment, legal or tax advice. The information in this report has been drawn from sources believed to be reliable, but its accuracy is not guaranteed, and is subject to change. Investors seeking more information should contact their financial advisor.

Investing involves risk, including the possible loss of principal. Past performance does not guarantee future results. Asset allocation cannot eliminate the risk of fluctuating prices and uncertain returns. There is no guarantee that a diversified portfolio will outperform a non-diversified portfolio. No investment strategy, such as asset allocation, can guarantee a profit or protect against loss. Actual client results will vary based on investment selection, timing, market conditions, and tax situation.

It is not possible to invest directly in an index. Indexes are unmanaged, do not incur management fees, costs and expenses and cannot be invested in directly. Index performance assumes the reinvestment of dividends.

Investments in equities, bonds, options, and other securities, whether held individually or through mutual funds and exchange traded funds, can decline significantly in response to adverse market conditions, company-specific events, changes in exchange rates, and domestic, international, economic, and political developments.

AssetMark, Inc. is an investment adviser registered with the U.S. Securities and Exchange Commission. ©2024 AssetMark, Inc. All rights reserved.

C24-20799 | 01/2024 | EXP 01/31/2026



